







## half-year results 2024.

Investor Presentation August 29, 2024

# **Ubn** development

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## highlights.

- 1 cash generation program. €75m achieved by end of H1/2024.
- 2 cash. €179m. loss halved. liquidity prevails over profitability in 2024.
- 3 solid balance sheet. equity ratio stable. net debt down to €550m.
- **business model**. back to profitability. cost savings.
- **5 outlook.** clear path. still some way to go.

## 1 non-strategic asset sales.





W3 - Center Wien Mitte, Vienna Office sold to co-owner



Poleczki Madrid, Warsaw Office sold to tenant



**LeopoldQuartier Office, Vienna** 30% stake sold to project partner



Andaz, Prague
15% stake sold to minority
shareholder



Poleczki Lisbon, Warsaw Office sold to investor



Arcus City, Prague 5 plots sold to Czech construction company

promised and delivered. €75m cash generated by end of H1.



## resi sales boom. early indicator.



#### **Increased demand for UBM apartments:**



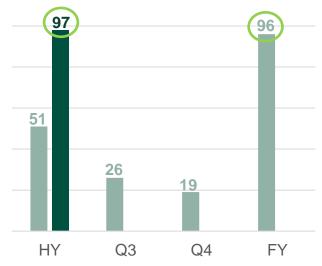




~3,000 apartments in development

#### Number of units sold:

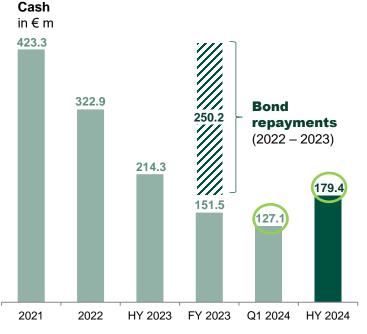
2023 vs. 2024



imbalance of supply and demand will further intensify.

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## cash. €179m at half year.



- Cash increases by € 52.3m in Q2
- Reliable repayments from cash position in the last 2 years:
  - **✓ € 25.3m** Hybrid Porr (6%)
  - ✓ € **80.9m** Bond 2017 (3.25%)
  - ✓ **€ 52.9m** Hybrid 2017 (5.5%)
  - ✓ **€ 91.1m** Bond 2018 (3.125%)
- Debt capacity significantly reduced in the last 2 years
- Opportunities emerging now

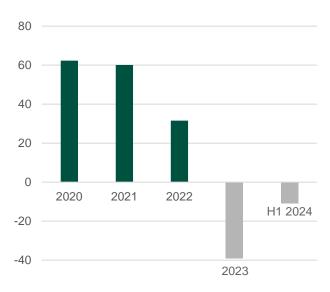
liquidity over profitability. cash as the #1 priority in 2024.

## <sup>3</sup> H1 figures.



#### **Earnings before tax**

in € m

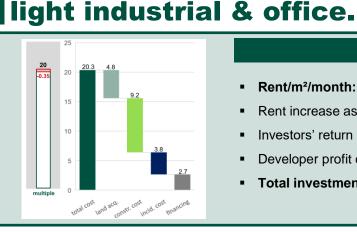


- Loss more than halved in H1
- Net debt reduced to € 550m.
- Project investments continue, as LTV goes down
- Balance sheet ratios:

	Jun 30, 2024	Dec 31, 2023
Net debt	550m	610m
Balance sheet total	1,189m	1,254m
Equity-Ratio	30.4%	30.3%
LTV	46.3%	48.7%

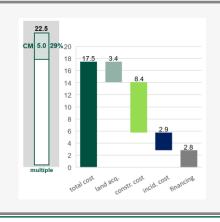
#### healthy balance sheet. ratios within target range. investments.





#### "Changing Money"

- Rent/m²/month: €30.0 (+15%) / Yield: 5.0% = 20 times
- Rent increase as fixed at completion
- Investors' return expectation remains at 5% (20 x annual rent)
- Developer profit consists only of equity interest (8%)
- Total investment cost equals purchase price



#### **Return to Profitability**

- Rent/m²/month: €31.5 (+5%) / Yield: 4.44% = 22.5 times
- Investors' return expectations decrease along with interest rates. risk premium remains at high level
- Cost savings:
- -25% land acquisition (real estate crisis, forced sales)
- -5% construction cost (overcapacity, standardisation, simplification)
- -19% incidental costs (reduction of contingencies, overcapacity, standardisation)
- +10% financing (average interest cost rises with delay)

## 4

### construction cost. down.



2023 construction companies' record earnings – a result of increased margins

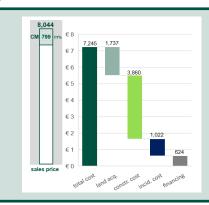
Jan 2021 – Jun 2024	Germany	Austria
Consumer price index	18.2%	23.6%
Construction price index	36.2%	33.3%

- Simplification Buschmann<sup>1</sup> initiative as a beginning
  - experts estimate up to 10% savings in construction cost
  - flexibility on room height or room temperature, less radiators or fuses, flexibility on requirements (e.window specifications etc.)
- Standardisation more factory, less construction-site
  - pre-fabrication, serial production (bringing down cost as in all other industries)
  - time saving (as time costs significant money again)
  - timber construction (weight advantage, sustainability advantages)
  - answer to an increasing lack of skilled workers
- Modularisation bathrooms as a good start

<sup>&</sup>lt;sup>1</sup> "Gebäudetyp-E-Gesetz", Entwurf eines Gesetzes zur zivilrechtlichen Erleichterung des Gebäudebaus prepared by German Ministry of Justice on July 17, 2024

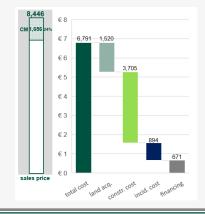
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## residential.



#### **Inflation Protection (but restrictive lending)**

- Ø Contribution Margin €799/m² (11%) / Ø Sales Price €8,044/m²
- Higher construction cost, lower incidental costs (compared to office)
- Lower financing cost (loan-to-value ratio higher vs. office)
- Transaction market slow-down due to regulation and uncertainty



#### **Excess Return due to Supply/Demand Imbalance**

- Ø Contribution Margin €1,656/m² (24%) / Ø Sales Price €8,446/m²
- Sales price increase by 5% (according to all indicators)
- Cost savings:
  - **-12.5% land acquisition** (disprop. to commercial fewer forced sellers)
  - **-4% construction cost** (overcapacity, simplification, standardisation, modularisation)
  - -12.5% incidental costs (overcapacity, standard., modularisation)
  - +7.5% financing (average interest cost rises with delay)

## resi prices. up.



 Market shakeout leads to massive imbalance of demand and supply in metropolitan areas

Germany	2023	2024e	2025e	2026e
Completed apartments	294,400	260,000	265,000	175,000

- Construction permits and applications collapse, pointing the way beyond 2026
  - Trend cannot be reversed quickly because of lead-times and bureaucratic requirements
- +1.2 million inhabitants expected in Berlin, Munich and Hamburg alone
  - Disposable household income to grow in all Top7 cities
  - Strongest annual growth in Munich (+2.7% p.a. and Frankfurt +2.5% p.a.)

Source: Destatis, Ifo, HWWi

## outlook. still some way to go.



2024

loss reduction. liquidity over profitability. soft Q3.

2025

return to profitability. tailwind (indexation effect).

2026

"survivors" benefit. rent increase + cost efficiency.



# backup.

14
15-19
20-22
23-24
25
26-27
28-3
36-40



## ubm. at a glance.

#### focus.

- Residential and Light Industrial & Office
- Major European cities
- green. smart. and more.

#### pipeline.

- € 1.9bn (pro rata over the next four years)
- More than 300,000m² of timber (hybrid) construction
- 90% in Germany and Austria

#### stock exchange.

- Prime Market listing in Vienna for maximum transparency
- Ortner and Strauss syndicate as core shareholder (roughly 39%)
- Top management (ExCo) invested and incentivized (share options plan)

#### track record.

- more than 150 years of corporate history
- more than 150 years of capital markets history
- competent. consequent. transparent.



## development pipeline. (I).

Project	Asset class	Gross floor area, Apartments	Share	Compl.	Status <sup>1</sup>
Gmunder Höfe (III), Munich	Residential	58 apartments	30%	Q1/24	Fwd. S.
Hafeninsel IV, Mainz	Residential	92 apartments	50%	Q1/24	Part. S.
Noble Residence, Krakow	Residential	80 apartments, 2 retail units	100%	Q1/24	Part. S.
Astrid Garden, Prague	Residential/Retail	138 apartments, 2 retail units	100%	Q3/24	Part. S.
Arcus City (incl. Timber Praha), Pragu	e Residential	278 apartments, 5 retail units	100%	Q3/24	Part. S.
Adler Lodge, Kirchberg	Residential	16 apartments	100%	Q3/24	
Timber Pioneer, Frankfurt	Office	17,600m²	75%	Q4/24	
Gmunder Höfe (II), Munich	Residential	124 apartments	30%	Q1/25	Fwd. S.
Timber Peak, Mainz	Office	9,500m²	100%	Q3/25	
Leopold Quartier BT A, Vienna	Office	28,800m²	70%	Q4/25	
Leopold Quartier BT C, Vienna	Residential	75 apartments	100%	Q4/25	Part. S.
Leopold Quartier BT D, Vienna	Residential	178 apartments	100%	Q4/25	

Note: selected projects

<sup>&</sup>lt;sup>1</sup> Fwd. S. = Forward Sale, Part. S. = Partial Sale,



## development pipeline. (II).

Project	Asset class	Gross floor area, Apartments	Share	Compl.	Status
Havn, Mainz	Residential/Office	44 apartments, 1,600m <sup>2</sup>	100%	Q1/26	Part S
Village im 3., Vienna	Residential/Office	480 apartments, 10,200m <sup>2</sup>	51%	Q1/26	Part S
Timber Works, Munich	Mixed	9,700m²	100%	Q3/26	
Timber View, Mainz	Residential	176 apartments	100%	Q4/26	
Timber Living, Munich	Mixed	224 apartments	100%	Q4/26	
Timber Port, Düsseldorf	Office	11,800m²	100%	2027	
Timber Factory, Munich	Mixed	55,200m²	60%	2027	
Wohnanlage Amras, Innsbruck	Residential	190 apartments	50%	2027	
Molenkopf, Mainz	Residential	108 apartments	100%	2027	
LeopoldQuartier BT B, Vienna	Residential/Office	25,200m²	100%	2028	
Timber Marina Tower, Vienna	Office	44,400m²	100%	2028	

Note: selected projects

<sup>&</sup>lt;sup>1</sup> Fwd. S. = Forward Sale, Part. S. = Partial Sale,

## timber family. (I).



Timber Praha, **Prague** 

Apartments: 62 Completion: Q3/24



Timber Peak. Mainz

GFA: 9,500m<sup>2</sup> Completion: Q3/25

2024

2025

#### **Timber Pioneer**, Frankfurt

GFA: 17,600m<sup>2</sup> Completion: Q4/24



#### LeopoldQuartier A, C, D Vienna

Office GFA: 28,800m<sup>2</sup> Apartments: 253 Completion: Q4/25 (A)



Note: selection of projects in UBM's pipeline, GFA = Gross floor area

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## timber family. (II).



Timber Works, Munich GFA: 9,700m<sup>2</sup> Completion: Q3/26



Timber Living, Munich Apartments: 224 Completion: Q4/26

2026

Timber View, Mainz

Apartments: 176 Completion: Q4/26



Timber Factory D, Munich

GFA: 13,200m<sup>2</sup> Completion: Q4/26



Note: selection of projects in UBM's pipeline, GFA = Gross floor area



## timber family. (III).



Timber Port, Düsseldorf GFA: 11,800m<sup>2</sup> Completion: 2027



Timber Marina Tower, Vienna GFA: 44,400m<sup>2</sup> Completion: 2028

2027

2028

Timber Factory, Munich

GFA: 55,200m<sup>2</sup> Completion: 2027



LeopoldQuartier, Vienna

Completion: 2028

(incl. B)



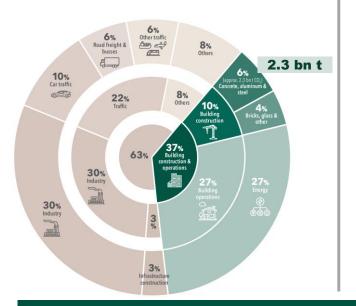
Note: selection of projects in UBM's pipeline, GFA = Gross floor area



### megatrend. climate change.

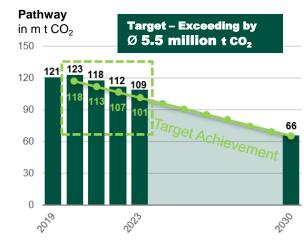
#### Global CO<sub>2</sub>-Emissions

6% of total CO<sub>2</sub> emissions from concrete, aluminum and steel



#### **Climate Change**

Development of CO<sub>2</sub> emissions in the building sector (Germany)\*



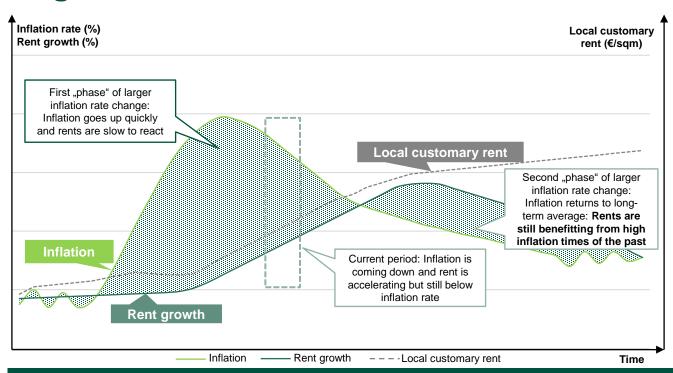
 the building sector has been failing to meet climate targets for years

#### timber is the most significant lever. in construction.

<sup>\*</sup>Agora Energiewende (2023): "Die Energiewende in Deutschland: Stand der Dinge 2023".

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### megatrend. rent increase.



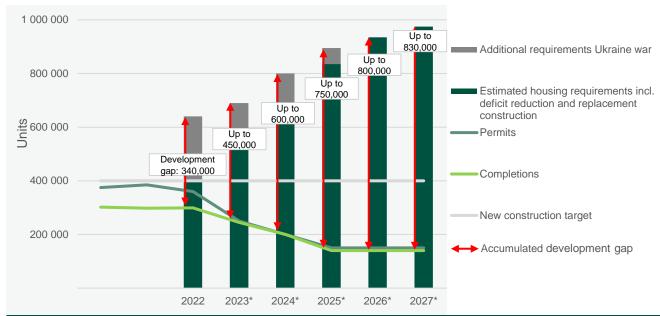
### rent increases come with significant delay.



## megatrend. supply and demand imbalance.

#### Supply & Demand Imbalance\* Germany only

Expected demand, permits, completions (`100 units)



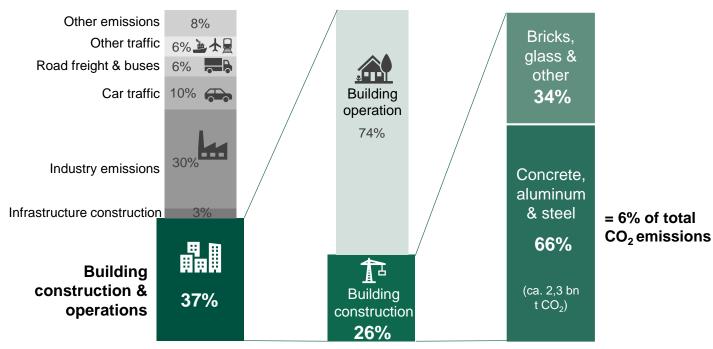
#### socio-political dynamite.

22

<sup>\*</sup> Adapted from ZIA forecast based on Empirica and Pestel Institute.

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## global co<sub>2</sub> emissions.



Total: ~ 36 bn tons CO<sub>2</sub>

Source: United Nations Environment Programme (2022 Global Status Report for Buildings and Construction) & IEA (Transport sector CO<sub>2</sub> emissions, Buildings energy system)



#### timber construction, benefits.

- CO<sub>2</sub> footprint climate neutrality
  - one m³ of wood stores one ton of CO₂
  - one m³ of concrete produces 0.6 tons of CO₂
- time and cost advantages
  - almost half of construction time
  - cost advantages through standardisation, modularisation and pre-fabrication
  - >3% more usable space due to reduced wall strength
- less weight and less traffic on site
  - approximately 66% lower weight compared to conventional structures
  - up to 7 times less truck traffic due to pre-fabrication
- renewable raw material positive life cycle analysis
  - more wood growing than harvested in Germany and Austria
  - best in class regarding recycling and cradle-to-cradle
  - regional sourcing in all of UBM's markets possible
- high quality of living
  - natural material creates a natural living environment
  - better atmosphere ("room climate")
  - new aesthetics



## hotels. leasing business.

#### hotels - on balance sheet



andaz prague



voco the hague

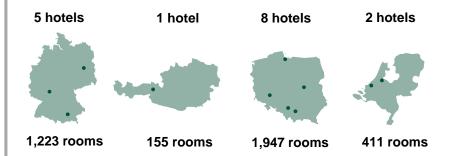


hiex duesseldorf



hiex potsdam

#### hotel operation portfolio – 3,737 rooms



#### ubm hotels business model

Deka



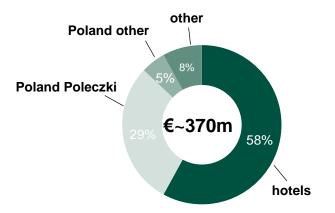
25

Kempinski

# **Ubn** development

## standing assets.

Book values (IFRS) in € m



- Hotels and Poleczki represent around
   € 335m (~90%) of standing assets
- Hotel transaction market down and coined by opportunity hunters (at the moment)
- Poleczki Business Park in Poland
  - Madrid building sold in Q1/24
  - Lisbon building sold in Q2/24



Andaz

Prague

VOCO

The hague







HIEx HIEx duesseldorf Potsdam

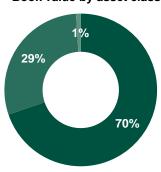
Kempinsk Jochberg

Data as of 30 Jun 2024

# **Ubn**development

### book value breakdown. €1.2bn.

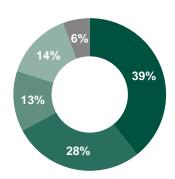
#### Book value by asset class



- Developments
- Standing Assets
- Land Bank

- development portfolio 70%
- standing portfolio as a result of current market condition

#### Book value by country



- Germany
- Austria
- Poland
- Czech Rep.
- Other

- Germany and Austria represent
   67% of book values
- Poland share at 13% due to standing assets (Poleczki Park)

Data as of 30 Jun 2024 27



## key performance indicators.

Key Earnings Figures (in € m)	1-6/2024	1-6/2023	%∆
Total Output <sup>1</sup>	249.1	116.2	114%
Revenue	42.9	37.8	13%
EBT	-10.9	-31.6	n.m.
Net result (before non-controlling interests)	-12.5	-29.3	n.m.
Key Asset and Financial Figures (in € m)	30 Jun 2024	31 Dec 2023	%∆
Total assets	1,188.8	1,253.8	-5%
Equity	360,9	379.7	-5%
Equity ratio	30.4%	30.3 %	0%
Net debt <sup>2</sup>	550.0	610.2	-10%
Cash and cash equivalents	179.4	151.5	18%
Key Share Data and Staff	30 Jun 2024	30 Jun 2023	%∆
Earnings per share (in €)³	-2.06	-4.34	n.m.
Market capitalisation (in € m)	159.2	195.8	-19%
Dividend per share (in €) <sup>4</sup>	-	1.10	n.m.
Staff	252	276	-9%

<sup>&</sup>lt;sup>1</sup> Total Output corresponds to the revenue generated by fully consolidated companies and companies consolidated at equity as well as the sale proceeds from share deals, each in proportion to the stake held by UBM.

<sup>&</sup>lt;sup>2</sup> Net debt equals current and non-current bonds and financial liabilities, excluding leasing liabilities, minus cash and cash equivalents.

<sup>&</sup>lt;sup>3</sup> Earnings per share after the deduction of hybrid capital interest.

<sup>&</sup>lt;sup>4</sup> The dividend is paid in the following financial year but is based on the previous year's net profit.



### income statement.

in T €	1-6/2024	1-6/2023	%∆
Total Output <sup>1</sup>	249,065	116,167	114%
Revenue	42,896	37,839	13%
Changes in the portfolio	4,580	14,826	-69%
Share of profit/loss from companies accounted for at equity	-7,020	-7,003	0%
Income from fair value adjustments to investment property	1,684	-	100%
Other operating income	5,609	13,277	-58%
Material cost	-26,490	-31,599	-16%
Personnel expenses	-10,981	-14,143	-22%
Expenses fair value adjustments to investment property	-356	-14,687	-98%
Other operating income & expenses	-11,140	-23,437	-52%
EBITDA	-1,218	-24,927	n.m.
Depreciation and amortisation	-1,259	-1,317	-4%
EBIT	-2,477	-26,244	n.m
Financial income <sup>2</sup>	8,437	8,109	4%
Financial cost	-16,890	-13,448	-85%
EBT	-10,930	-31,583	n.m.
Income tax expense	-1,601	2,312	n.m.
Net Profit	-12,531	-29,271	n.m.
Earnings per share (in €)	-2.06	-4.34	n.m.

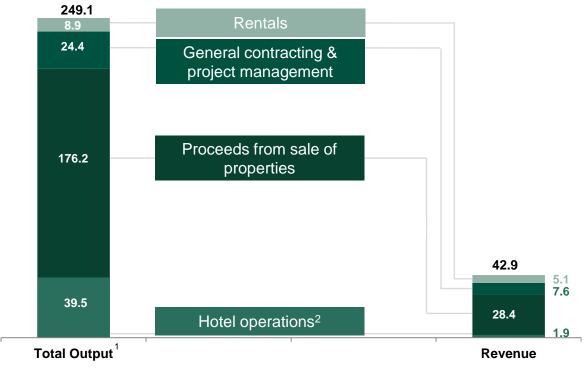
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<sup>&</sup>lt;sup>2</sup> Includes income from share deals

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## total output and revenue. bridge.

in € m



<sup>&</sup>lt;sup>1</sup> Total Output corresponds to the revenue generated by fully consolidated companies and companies consolidated at equity as well as the sale proceeds from share deals in proportion to the stake held by UBM.

<sup>&</sup>lt;sup>2</sup> Due to deconsolidation of UBM hotels Management GmbH



## total output and EBT. segment reporting.

#### in € thousands

Total Output by region	1-6/2024	1-6/2023	%∆	EBT by region	1-6/2024	1-6/2023	%∆
Germany	20,335	41,370	-103%	Germany	-8,513	-18,693	n.m.
Austria	103,857	23,015	78%	Austria	2,563	-8,968	n.m.
Poland	62,827	19,701	69%	Poland	-1,467	-701	n.m.
Other	62,045	32,090	48%	Other	-3,513	-3,275	n.m.
Total	249,065	116,176	53%	Total	-10,930	-31,582	n.m.
Total Output by asset class	1-6/2024	1-6/2023	%∆	EBT by asset class	1-6/2024	1-6/2023	%∆
Residential	39,005	23,588	40%	Residential	-9,474	-9,956	n.m.
Office	120,850	28,940	76%	Office	-4,148	-11,650	n.m.
Hotel	62,419	36,571	41%	Hotel	-1,038	-3,202	n.m.
Other	7,127	6,140	14%	Other	-1,304	1,165	n.m.
Service	19,664	20,934	-6%	Service	5,034	-7,940	n.m.
Total	249,065	116,176	53%	Total	-10,930	-31,582	n.m.



### balance sheet. assets.

in € thousands	30 Jun 2024	31 Dec 2023	%∆
Non-current assets	663,057	745,295	-11.0%
Intangible assets	1,868	1,915	-2.5%
Property, plant and equipment	10,515	11,129	-5.5%
Investment property	321,578	407,894	-21.2%
Investments in companies accounted for at equity	132,559	150,208	-11.7%
Project financing	176,891	143,552	23.2%
Other financial assets	10,632	19,358	-45.1%
Financial assets	198	2,356	n.m.
Deferred tax assets	8,816	8,883	-0.8%
Current assets	525,737	508,482	3.4%
Inventories	269,599	265,411	1.6%
Trade receivables	35,016	37,315	-6.2%
Financial assets	34,421	40,089	-14.1%
Other receivables and current assets	7,308	14,147	-48.3%
Cash and cash equivalents	179,393	151,520	18.4%
Total assets	1.188,794	1.253,777	-5.2%

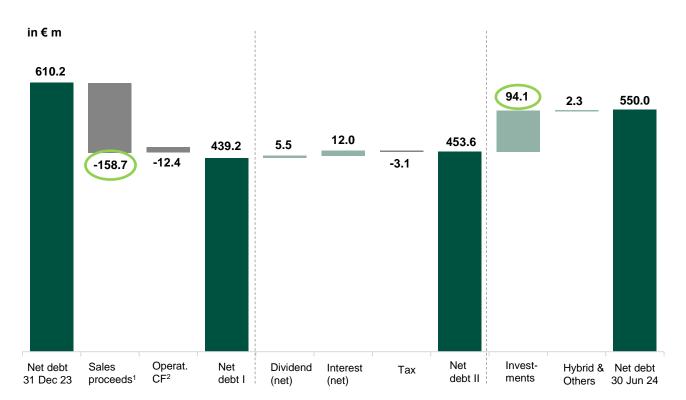


## balance sheet. equity & liabilities.

in € thousands	30 Jun 2024	31 Dec 2023	%∆	
Equity	360,913	379,722	-5.0%	
Share capital	52,305	52,305	0%	
Capital reserves	98,954	98,954	0%	
Other reserves	105,379	121,535	-13.3%	
Mezzanine/hybrid capital	98,832	101,605	-2.7%	
Non-controlling interests	5,443	5,323	2.3%	
Non-current liabilities	611,393	686,829	-11.0%	
Provisions	8,852	11,129	-22.9%	
Bonds	377,176	376,066	0.3%	
Non-current financial liabilities	214,733	287,815	-25.4%	
Other non-current financial liabilities	867	1,404	-38.2%	
Deferred tax liabilities	10,035	10,415	-3.6%	
Current liabilities	216,488	187,226	13.5%	
Provisions	2,946	3,554	-17.1%	
Bonds	_	-		
Current financial liabilities	159,506	120,365	32.5%	
Trade payables	22,018	25,653	-14.2%	
Other current financial liabilities	22,168	26,502	-16.4%	
Other current liabilities	4,841	4,325	11.9%	
Taxes payable	5,009	6,827	-26.6%	
Total equity & liabilities	1.188,794	1.253,777	-5.2%	

## **Ubn**

#### overview. cash flow.



<sup>&</sup>lt;sup>1</sup> Incl. advance payments (IAS 2) and PoC IFRS 15 valuations

<sup>&</sup>lt;sup>2</sup> Operative cash flow after working capital and before interest/taxes



### cash flow. net debt reconciliation.

in € thousands		Sales	Operating CF	Dividends	Interest	Tax	Investments	Other	Net debt
		Proceeds	incl. WC	(net)	(net)	(Income Tax)			Neutral
Profit / Loss for the period	-12,531		-12,531	` ,	` ′	, ,			
Depreciation, impairment & reversals of impairment on fix. & fin. assets	-72		-72						
Interest income/expense	7,445		7,445						
Income from companies accounted for at equity	7,020		7,020						
Dividends from companies accounted for at equity	3,200		3,200						
Decrease in long-term provisions	-2,547		-2,547						
Deferred income tax	643		643						
Operating cash flow	3,158	0	3,158	0	0	0	0	0	0
Increase /decrease in short-term provisions	-677		677						
Increase/decrease in tax provisions	-1,725		-1,725						
Losses/gains on the disposal of assets	932		932						
Increase /decrease in inventories	-4,188	10,766	0				-14,954		
Increase/decrease in receivables	15,200	5,350	16,219				-6,369		
Increase/decrease in payables	-1,428		-1,428						
Interest received	1,301				1,301	ı			
Interest paid	-13,340				-13,340				
Other non-cash transactions	-979		-979						
Cash flow from operating activities	-1,743	16,116	15,503	0	-12,039	0	-21,323	0	0
Proceeds from sale of intangible assets	-	-							
Proceeds from sale of property, plant and equipment & investment property	6,331	6,331							
Proceeds from sale of financial assets	37,890	37,890							
Proceeds form the repayment of project financing	22,038	22,038							
Investments in intangible assets	-69						-69		
Investments in property, plant and equipment & investment property	-26,705						-26,705		
Investments in financial assets	-188						-188		
Investments in project financing	-45,810						-45,810		
Proceeds from the sale of consolidated companies less cash and cash equivalents	20,555	76,299							-55,744
Payments made for the purchase of subsidiaries less cash and cash equivalents	-						-		
Cash flow from investing activities	14,042	142,558	0	0	0	0	-72,772	0	-55,744
Dividends	-5,500			-5,500					
Dividends paid out to non-controlling interests	-			-					
Proceeds from bonds and notes	-								-
Repayment of bonds and notes	-								-
Increase in loans and other financing	48,370								48,370
Repayment of loans and other financing	-26,848								-26,848
Increase in hybrid capital	-								
Cash flow from financing activities	16,022	0	0	-5,500	0	0	0	0	21,522
				.,					
Change to cash and cash equivalents	28,321								
Cash and cash equivalents as of 1 Jan	151,520								
Currency translation differences	-448		-448			448			
Cash and cash equivalents as of 31 Dec	179,393								
	,								
Tax paid	-2,683		-2.683			2.683			
	,,,,,,	158,674	12,372	-5,500	-12,039			0	-34,222 3

## **Ubn**

### bonds. overview.

Bond	Term	Nominal (in € m)	Coupon
3.125% Sustainability-linked bond	2021-2026	150.0	3.125%
2.75% Bond	2019-2025	120.0	2.75%
Bearer Bond	2020-2025	22.0	3.00%
Promissory Note Loans	2020-2025	26.0	3.00%
Promissory Note Loans <sup>1</sup>	2020-2025	4.0	3.00%
Promissory Note Loans	2020-2026	4.0	3.00%
Promissory Note Loans	2021-2026	3.0	3.00%
7.00% Green Bond	2023-2027	50.0	7.00%
5.50% Sustainability-linked Hybrid Bond	unlimited maturity <sup>2</sup>	100.0	5.50%

Data as of 30 June 2024

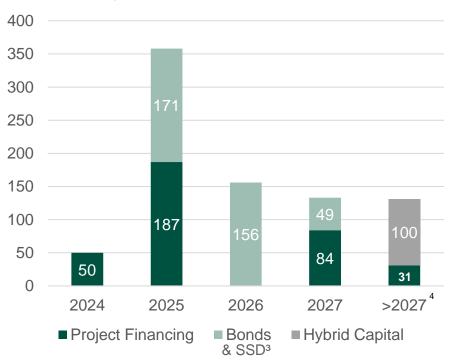
<sup>&</sup>lt;sup>1</sup> floating rate, Euribor 3M

<sup>&</sup>lt;sup>2</sup> step-up: 18 June 2026

# **Ubn** development

## financing structure.

#### Annual Debt Maturity Profile in € m1



#### **Group Debt Structure**<sup>1</sup>

Average Cost of Debt: 4.79% p.a.

Long- & Short-Term Financial Liabilities: € 352.2m<sup>2</sup> (average 5.93% p.a.)

#### **Bonds:**

€ 377.2m <sup>3</sup> (average 3.53% p.a.)

<sup>&</sup>lt;sup>1</sup> Data as of 30 June 2024 for fully consolidated companies

<sup>&</sup>lt;sup>2</sup> Excluding leasing liabilities

<sup>&</sup>lt;sup>3</sup> Including SSD (bearer bonds and promissory note loans)

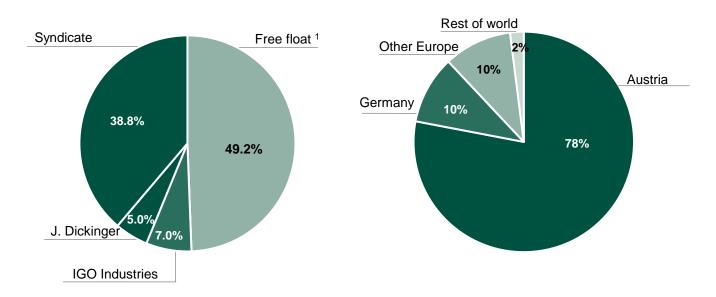
<sup>&</sup>lt;sup>4</sup> €100m hybrid step-up: 18 June 2026



### shareholder structure.

#### **Shareholder Structure**

#### Free Float – Geographical Split<sup>2</sup>



Data as of 30 Jun 2024

<sup>&</sup>lt;sup>1</sup> Free float including Management Board and Supervisory Board (3.0%)

<sup>&</sup>lt;sup>2</sup> Free float geographical split excluding Management Board and Supervisory Board



## coverage. regular research.

Bank	Analyst	Price target	Recomm.	Date
M.M.Warburg	Simon Stippig	€29.20	Buy	30.05.2024
Erste Group	Christoph Schultes	€28.00	Buy	02.07.2024
NuWays by Hauck & Aufhäuser	Philipp Sennewald	€27.00	Buy	30.05.2024
SRC Research	Stefan Scharff	€26.00	Buy	29.05.2024
Raiffeisen Bank Int.	Philip Hettich	€25.00	Buy	28.05.2024
Consensus		€27.04		

average share price target of €27.04. all buy.



### investor relations.

Financial Calendar 2024		Shareholder Information	
Half-Year Report 2024	29 Aug 24	Share price	€ 21.3 <sup>1</sup>
Q3 Report 2024	28 Nov 24	Market capitalisation	€ 159.2 Mio.
		No. of shares outstanding	7,472,180
		Ticker symbol	UBS VI
		ISIN	AT0000815402

<sup>1</sup> Closing Price: 30 June 2024